

Sankalp Awards 2014 Nomination Kit

Submission Deadline: November 20, 2013

Email: <u>sankalpforum@intellecap.net</u> Website: <u>www.sankalpforum.com</u>



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Instructions for Participation

Thank you for expressing interest in the Sankalp Awards 2014 edition! We welcome you to our growing global community of 1000+ investors, entrepreneurs, incubators and consultants.

We are excited to bring the spotlight to leading social innovations for wide scale impact, like yours. This year, Sankalp Awards has lined up a host of services as you embark on your journey with us. Enterprises can expect to receive strategic mentoring, access to sector knowledge, media visibility and above all, the opportunity to fundraise. The Sankalp Finalists will also receive the opportunity to present at the world's largest social enterprise event, the Sankalp Unconvention Summit 2014.

Before starting your application, please read the <u>Criteria, Benefits and FAQs</u> (<u>bit.ly/SankalpAwards14</u>) carefully and then continue to the nomination form. <u>Please note this word document form is for your</u> reference only. You may save this form on your computer and use it to write your answers to the <u>questions asked</u>. However, please submit your final answers on to the online form only. Please reach out to us at <u>sankalpforum@intellecap.com</u>, if you have any queries.

On behalf of the Sankalp team, we wish you luck!

Note: Last date of submission is November 20, 2013



<u>Criteria</u>

Eligibility Criteria

Sankalp Awards 2014 invite applications from India based for-profit enterprises* that focus on one of the following high-impact sectors:

- Agriculture, Food and Livelihoods
- Clean Energy/Technology
- Education and Vocational Training
- Financial Inclusion
- Health, Water and/or Sanitation
- Technology for Development
- Women Empowerment

To be eligible to apply, enterprises must meet the following criteria:

- Be a for-profit enterprise, registered in India with an operational focus on India*
- Have been in operation for more than 6 months and less than 5 years as of November 20, 2013
- Earn a revenue less than INR 10 crore and/or have less than 150 employees
- Cater to one of the seven high impact sectors specified above

Judging Criteria

Applicants will be assessed by a panel of judges based on the following criteria:

1. Business model

Business models of applicants will be evaluated on innovativeness, sustainability and ability to scale. Enterprises must demonstrate how they can reach long-term financial stability /growth with viable rates of return. They must also demonstrate the potential to replicate their business model across regions, as well the unique value proposition needed to thrive in a competitive market.

2. Impact

Applicants should clearly present the social or environmental problem that their business seeks to address and articulate how the beneficiaries/customers benefit from their operations.

3. Team

Applicants will also be evaluated on the strength of the leadership team. Profiles of founders and senior management should convince the jury that the team has the expertise and experience necessary to achieve the enterprise's vision. The application should describe the network that the enterprise has developed (e.g. partnerships and collaborations) with recognized industry bodies to build credibility.

Learn more about the Sankalp Awards process by reading our Benefits and FAQs.

* All applicants should be registered as 'for-profit' entities in India by March 31, 2014. They should also have a registered PAN card by the date.



Benefits

For its 5th year, Sankalp Forum is putting together a comprehensive package of benefits to support you throughout your Sankalp Awards journey and beyond. You will have access to resources and expert advice to help you strengthen your business strategy, prepare a powerpacked jury presentation, meet your fundraising goals, access global networks and much more! If that wasn't enough, our extensive media partnerships ensure you have the opportunity to tell your story throughout India and abroad.

So, best of luck! Do ensure you leverage the host of services that we bring to you.

Cash Grant

Sankalp Awards 2013 disbursed a total cash commitment of USD 75,000 to the winning enterprises! Keep an eye on the Sankalp Awards website for announcements about the 2014 cash grants opportunities.

Funding Opportunities

Get your startup the funds it seeks! Sankalp Forum brings together leading mainstream and impact investment houses from across the world. Here's what you stand to gain:

- Pitch to leaders from global financial institutions, including USAID, DFID, Artha Platform, Standard Chartered, Jungle Ventures, Omidyar Network, Acumen Fund, Canaan Partners, Omnivore Partners, Seedfund and many more
- Be evaluated for angel investments of up to INR 5 crore through Intellecap's Impact Investment Network (I³N)
- Get access to debt funding at preferential interest rates from our debt lending partner IntelleGrow

Strategic Mentoring

Challenge yourself through one-on-one mentoring and structured knowledge sessions to refine your business strategies, financial statements, and revenue models.

- One-on-one guidance from leading Indian incubators, including Villgro, Dasra, CIIE of IIM Ahmedabad, and UnLtd India
- Attend a residential boot camp at the Indian School of Business, Hyderabad
- Get exclusive access to senior representatives of investment banks and sector experts over a twomonth period to prepare for final jury
- Interact and get inspired by successful Sankalp
 Alumni Entrepreneurs

Pro Bono Services

Take advantage of the pro bono services from Sankalp's empanelled consultants including

- Legal advice from Thomson Reuters Foundation's TrustLaw
- Work one-on-one with certified coaches from OD Alternatives to develop personal strengths and enterprise vision

Access to Global Networks

Sankalp teams with a wide range of global partners and facilitates cross-pollination of ideas and sector knowledge across geographies.

- Network with 1000+ global audience at the Sankalp Unconvention Summit 2014, the largest global summit focused on Social Enterprises
- Accelerated nomination to global forums, such as SOCAP, SEOY, Unreasonable Institute and Artha Venture Challenge

Media Visibility

Sankalp alumni have been featured in global and national media, including Bloomberg, Forbes, CNBC India, Economic Times and Mint.

Get the opportunity to be featured before a global audience through our extensive marketing initiatives and media partnerships!



FAQs About the awards | Entry | Evaluation | Rules

About the Awards

How do I apply to Sankalp Awards 2014?

Please submit your nominations via the online form only by November 20, 2013. No other methods of submission will be accepted.

If my organization had applied to the earlier editions of Sankalp Awards, can it reapply?

Yes, Sankalp accepts applications from past applicants and finalists provided they are able to demonstrate significant progress since the original submission. Winners of **previous Sankalp Awards are, however, not eligible to apply.**

Is it possible to submit the application in a language other than English?

No, unfortunately we do not accept application forms in any other language apart from English.

Why should I apply?

By applying to the Sankalp Awards, you have unparalleled access to a vibrant community of innovators, investors, experts and mentors that aim to help you take your enterprise to the next level. The Awards also offers you many benefits, including cash grants, funding opportunities, technical assistance, pro-bono consultancy, access to global networks, and much more!

Is there a registration fee or any other expenses that I might have to incur during the awards process?

No. Entry into the Sankalp Awards is free. Sankalp Forum has designed a host of activities to benefit your enterprise, but we do not anticipate any expenses in availing them.

If you're a Finalist, you'll need to travel to attend some of the capacity building workshops, pitch to the final jury and attend the award ceremony. Don't worry though, Sankalp Forum will provide a reasonable stipend to cover such travel related expenses. Please see Rules for more information.

Whom should I contact if I have questions?

In case of any questions or clarifications, please feel free to reach out to the Sankalp team at sankalpforum@intellecap.com.

<u>Entry</u>

What are the eligibility criteria for Sankalp Award 2014?

Please review the criteria section for details. Also, please do read the Rules before beginning your application.

Which category does my enterprise fall within?

Apply to the category that best fits your business model, based on the category descriptions below:

Agriculture, Food and Livelihoods

- Input supply to the agricultural sector
- Farming-corporate and contract
- Post-harvest management
- Processing of agricultural produce
- Marketing of agricultural products, both primary and value-added
- Services related to the agricultural sector, including weather information and extension services
- R&D into better on-farm technology to increase productivity
- Production of handicrafts by artisan communities
- Production of fabrics by handloom workers or weavers
- Beneficiaries in economic sub sectors like sericulture, beekeeping, dairy development, dwarf bamboo, eco-tourism, aquaculture and other organic commodities.

Clean Energy/Technology

- Design, manufacture, and distribution of products and services at the community level (e.g. grid connections)
- Solar home systems at the household/business level
- Design and manufacture of stoves, lanterns, etc. at the individual level
- Carbon credits
- Production of products/services that harness renewable materials or energy sources

Education and Vocational Training

• Methodologies, curriculums and programs that complement existing educational options (e.g. out of school education)



- Affordable school models, appropriate to local context
- Vocational training, such as for jobs in leading industries with demand for skilled labour in India

Health, water and sanitation

- Provider of medical services such as hospitals, diagnostic chains, pharmacy chains, telemedicine, etc.
- Manufacturing and marketing of medical equipment
- R&D activities
- Providers of potable water
- Waste management, wastewater recycling, sanitation, solid waste management, etc.

Technology for development

- Technology-based solutions in the areas of health, education, agriculture, etc.
- Access to outsourced work opportunities through Business Process Outsourcing (BPO) services, combining employment for marginalized populations with training in long-term useful skills

Financial Inclusion

- Access to financial services like banking, insurance and housing finance at affordable costs for disadvantaged and low-income segments of society
- Innovation in delivery of financial services, including mobile money, ICT, internet and kiosk banking, doorstep delivery and others
- Extending credit facilities to unbanked segments of society
- Development of credit rating tools for microenterprises and micro-entrepreneurs

Women Empowerment

- Innovation in products/services specifically designed to bring direct socio-economic benefits to women
- Production and/or sourcing and/or marketing process directly generates employment of women
- Access to essential products and services for women in underserved markets

Can I apply to more than one category if my product/service fits in several?

We encourage all applicants to pick the one category that is best aligned with your core business. However, you should additionally nominate yourself to the Woman Empowerment category, provided you can demonstrate that your enterprise significantly impacts and empowers women. If desired, enterprises may apply **only** to the Woman Empowerment category.

Is there a revenue requirement for organizations applying for the Sankalp Awards?

Enterprises with revenue of over INR 10 crores do not fall under the emerging category and therefore are not eligible to apply.

What do you mean by a "for-profit" enterprise?

Sankalp Awards only accept nominations from enterprises that are legally registered in India and structured as an entity that allows them to generate and distribute profits. The legal structure could be one of the following:

- Private Ltd. Company
- Sole Proprietorship
- Partnership Firm
- Limited Liability Partnership
- Producer Company
- Producer Company with Pvt. Ltd. Subsidiary

My enterprise is not registered in India but has operations in India, can I still apply?

No. To be eligible, the enterprise must be registered as a for-profit business in India by **the March 31**, **2014**. The enterprise must also have a registered PAN card by that date.

I do not have all the documents required in the application form, could I still submit the form? Please submit your nomination form along with completed documents to the best of your ability. The Sankalp team will reach out to you if additional information is needed.

How will you use the information I provide in my nomination form?

All information provided in the nomination form or during the awards process will be shared exclusively with the selection committee and the jury. No enterprise or personal information will be given to third parties without prior consent.





Evaluation

What dates do I need to know?

Applications must be submitted online no later than **November 20, 2013.** Other important dates to remember are listed below:

- Nominations open: September 2013
- Nomination deadline: November 20, 2013
- Semi-Finalist selection: First week of December 2013
- Finalist selection: January 10-15, 2014
- Online voting: February 2014 March 2014
- Technical assistance and mentoring: February 2014 – March 2014
- Finalist residential Boot Camp: February 2014
- Sankalp Awards Winners selection: Second week of April 2014
- Sankalp Award presentation at <u>Sankalp</u>
 <u>Unconvention Summit 2014</u>: April 9-11, 2014

I have submitted my application, now what?

The next step is the selection of semi-finalists, which we will announced by first week of December please refer to the previous question for more details.

What are the assessment criteria for Sankalp Awards 2014?

Please review the judging criteria in the Criteria section for details.

Are there separate assessment criteria for the Women Empowerment category?

In addition to the assessment criteria mentioned above, applicants to the Women Empowerment category must demonstrate how their enterprise impacts women beneficiaries. This could be through a business innovation, better access to products/services, increased livelihood opportunities, better employment options or other activities.

How will I get to know if I am selected to be a Semi-Finalist, Finalist and/or Sankalp Award Winner?

We will announce the Semi-Finalists, Finalists and Winners on our website <u>www.sankalpforum.com</u>. We will also inform the selected enterprise through email.

I have been selected as a Semi-Finalist, now what?

All Semi-Finalist enterprises will have to prepare a pitch book to submit it for the next round of selection within a stipulated timeline. Sankalp Forum will support the Semi-Finalist enterprises with access to mentors and structured webinars to help with the preparations. A Jury will review this pitch book to select Finalist Enterprises.

I have been selected as a Finalist, now what?

The Finalists enterprises will receive support through a structured program to prepare for Final Jury presentation. This will include but not limited to:

- Final Jury pitch preparation
- A three-day capacity building residential Boot Camp
- Strategic and one-on-one mentoring by investors and sector experts
- Training on developing the elevator pitches
- Media visibility and showcases
- Access to Sankalp's empanelled network of technical service providers

In addition, Finalist enterprise can garner public support through votes once the Sankalp Awards Online Voting opens.

What is Online Voting and how does it impact my nomination?

The Sankalp Awards Online Voting will open early February and will feature all Finalist enterprises. You are encouraged to use this platform to promote your work and gather as many votes as possible. The online voting score will be weighted and added to the final score for Sankalp Awards Winner selection.

I can't attend the Sankalp Awards Residential Boot Camp or be physically present for the Jury pitches.

It is mandatory for at least one member from each selected enterprise to represent the business and attend the Boot Camp and Jury Pitch.

Who is on the Jury?

An independent panel of experts that includes senior investors and entrepreneurs comprise Sankalp Awards Jury for Finalist and Winner selection. The Jury panel for Sankalp Awards 2014 will be announced on the website (www.sankalpforum.com).

When will we find out if our enterprise is a Sankalp Award Winner?

Awardees will be announced at the Sankalp Unconvention Summit 2014, on April 9-11, 2014.

What if I still have questions?

If you have read the Rules and all of the FAQs and still have questions, please contact Darren Lobo at email <u>darren.lobo@intellecap.com</u> or phone number +91.22.61952700 (extn. 746).





Rules

- Only applications that are submitted by the due date and meet all eligibility requirements will be considered for the Sankalp Awards 2014. Previous Sankalp Awards Winners are not eligible to apply to this year's awards.
- Applying enterprises must have registered as for-profit entities in India by March 31, 2014.
- All applying enterprises must have an Indian bank account and a PAN card by March 31, 2014.
- 4. The applications will be judged by a panel of internal and external experts to select Semi-Finalists, Finalists and Winners. The Judges' decisions will be final and binding, and the organizing committee does not take any responsibility for any disputes that arise.
- The information provided by the applicant will be kept strictly confidential and shared exclusively with the selection committee and Judges. No enterprise or personal information will be given to third parties without prior consent.
- At least one member of each Finalist enterprise's team must be present and actively participate in all webinars, mentoring sessions, the Boot Camp, and other business development services included in the award application process.
- 7. Sankalp Forum will pay only reasonable travel and board expenses for up to two representatives from each Finalist organisation in order to attend the residential Boot Camp and final Jury presentation. Travel expenses usually include: (1) round-trip plane (economy), train or bus fare (as determined by Sankalp Forum) for the Finalist representatives to travel from the major airport/train/bus station closest to the individual's residence to the event venue; (2) double occupancy hotel accommodation for a reasonable duration, and (3) meals. Finalists are responsible for all other incidental and personal expenses.
- 8. Finalists and award winning organisations may be subject to a legal due diligence

review by our Awards partners. If the organisation refuses to such a request, Sankalp Forum holds the right to select the Judges' next highest score outcome to receive the benefits and/or Award.

- 9. It is the sole responsibility of applying enterprises to utilize the in-kind, pro-bono, and other benefits offered by Sankalp Forum and its partners.
- 10. Sankalp Forum does not guarantee any equity and/or debt investment in an enterprise. Such investment, if available under the awards benefit package, will be subject to the investment partner's standard due diligence process and eligibility criteria. Financing opportunities awarded are not compulsory and, if offered and accepted by the Finalist and Awards recipients, will remain available for the period outlined by the partner.
- 11. By participating in the Sanaklp Awards, the enterprise agrees to Sankalp Forum's and its partners' use of its name, URL, photos and videos for promotional purposes on its website and in other promotional material.
- 12. Any false information provided within the context of the Sankalp Awards by any enterprise concerning identity, mailing address, telephone number, email address, ownership of right, or non-compliance with these terms and conditions or the like may result in the immediate elimination of the enterprise from the Awards process.
- 13. Sanaklp Forum reserves the right at its sole discretion to cancel, terminate, modify, or suspend the Sankalp Awards 2014. Sankalp Forum further reserves the right to disqualify any enterprise that tampers with the submission process, commits fraud or is in violation of criminal and/or civil laws.
- 14. By submitting an application to the Sankalp Awards 2014, the enterprise provides its full consent and acceptance of the above terms and conditions.



Nomination Form

Primary Contact Information

First Name	
Last Name	
Designation	
Email	
Mobile Phone Number	(Country code) (10 digit mobile number)
Landline Number	(Country code) (Area Code) (Number)
City	
Country	

Award Category

Tick the category that you like to nominate your enterprise to	Agriculture; Food and Livelihoods; Clean Energy/Technology; Education and Vocational Training; Financial Inclusion; Health, Water and Sanitation; Technology for Development; Women Empowerment
Additionally, would you like to apply to the Women Empowerment category?*	Yes/ No

Section 1 - Basic Organization Information

Full Name of the Company	
Official email	
Phone Number	
Website	
Is your business headquartered in India? If not, please name the headquarter country.	
Headquarter	State
Geographic Areas of Operation	City Andhra Pradesh; Arunachal Pradesh; Assam, Bihar, Chhattisgarh, Goa; Gujarat Haryana; Himachal Pradesh; Jammu and Kashmir; Jharkhand; Karnataka; Kerala; Madhya Pradesh; Maharashtra; Manipur; Meghalaya; Mizoram; Nagaland; Odisha (Orissa); Punjab; Rajasthan; Sikkim; Tamil Nadu; Tripura; Uttar Pradesh; Uttarakhand; West Bengal
If operations exist outside of India, please specify.	
How long has your enterprise been operational?	Enterprise is still at ideation/R&D stage; 0-6 months; 6 months – 1 year; 1-3 years; 3-5years
Is your enterprise registered in India?	Yes/No



Date of Registration/Incorporation	DD/MM/YYY Format
What is the legal status of your enterprise?	Limited Liability Partnership; Sole Proprietorship; Partnership Firm; Private Limited Company; Producer Company with Private Limited Subsidiary; Producer Company
Which best describes the current stage of your enterprise?	Pre-revenue or R&D Completed pilot project/first prototype of product; Fully rolled out product/service in initial market; Growth stage/expansion to other markets; Pursuing an acquisition or IPO
Please indicate your enterprise's turnover for the financial year 2012-13?	0 lakhs; <30 lakhs; 30 lakhs – 2 crores; 2-5 crores; 5-10 crores
Please indicate business type	Manufacturing/Production/Farming; Processing/Packaging; Distribution; Wholesale/Retail; Services (e.g. Education, Healthcare); Other (Please describe)
Which market does your product/service primarily serve?	Urban; Rural; Both

Section 2 – About Your Business

What is the business opportunity that your company addresses and how do you generate income?	250 word limit
Who are your primary customers? (Please elaborate on numbers, type, location, etc.)	250 word limit
If your enterprise is in pilot stage operations, please describe the success of your first roll out. (Consider people, monetary value, reach, and impact.)	250 word limit
If you are applying for the Woman Empowerment category, please describe how your business directly benefits women. Indicate the product/service's innovation, current socio-economic impact on women and the impact you expect in the next 1-3 years.	250 word limit



Section 3 – Business Details and Market Assessment

Provide details on the (maximum 3 products)		luct/service th	at contributes to the majority of you	ur company's revenue.
	Product Name		Product Description	Market Size and Product's Growth Potential
Product/Service 1				
Product/Service 2				
Product/Service 3				
Who are your top 3 co how does your produ rank against theirs, a differentiates your product/service from	ict/service nd what	250 word limit	t	
How do you access/re customers? What are distribution/delivery of how does it operate?	e your channels –	250 word limit	t	
Are there any new products/solutions th looking to launch in t years? Please descrift	he next 2	250 word limit	t	
If your product is tech driven, please explain technology or IP.		250 word limit	t	

Section 4 – Team

Please mention details about the Leadership Team (Limit to 4 critical positions)

	First Name	Last Name	Current Focus/ Area of Responsibility	Designation	Brief Profile
Leader 1					
Leader 2					
Leader 3					
Leader 4					



Do you have a Board of Directors/ Board of Advisors? If yes, please provide details on their role and profile.	250 word limit
Is at least one of your founders a woman?	Yes/No
If your business has a female founder, what is her home state?	Andhra Pradesh; Arunachal Pradesh; Assam, Bihar, Chhattisgarh, Goa; Gujarat Haryana; Himachal Pradesh; Jammu and Kashmir; Jharkhand; Karnataka; Kerala; Madhya Pradesh; Maharashtra; Manipur; Meghalaya; Mizoram; Nagaland; Odisha (Orissa); Punjab; Rajasthan; Sikkim; Tamil Nadu; Tripura; Uttar Pradesh; Uttarakhand; West Bengal

Section 5 – Social Impact

Does your company have any of the following high impact business models? Please check all that apply.	 Products/services are specifically designed to serve or be accessible to low income/underserved/disadvantaged consumers Products/services are specifically designed to conserve the environment Inputs for products/services are primarily sourced from low income/underserved/disadvantaged communities Employs workers from low income/underserved/disadvantaged communities The majority of employees are women and/or at least one founder is a woman Products/services are specifically designed to serve women None of the above Other (Please describe)
Quantify the impact for the boxes you checked, above (ex. The product has been consumed by/impacts 1000 people.)	250 word limit

Section 6 – Financial Model

Show us what you	I have accomplished to date, f	inancially. (Amount in INR and	l '000)
	FY 2010-2011	FY 2011-2012	FY 2012-2013
Total Income			
Total Expenses			
EBITDA			
Profit After Tax			



When did your ent even?	erprise brea	nk MM/YYY	{				
If you have been o less than a year, w your capital burn o compared to the re earned?	hat has bee out ratio as						
Indicate availabilit enterprise's recen financial statemen	t audited	2011 – Ye 2012 – Ye 2013 – Ye	es/No				
For the "Product/S (Amount in INR)	ervice," ple	ase state the u	nit that your	enterprise us	es to calcul	ate revenu	e.
	Service," ple Product/ Service Name	ase state the un State the Unit (E.g. School Versus Number of Students)	Selling Price Per Unit	enterprise us Cost of Producing /Delivering Unit	es to calcul Number of Units Sold	ate revenu Gross Profit Margin	e. % Contribution to Total Revenue
	Product/ Service	State the Unit (E.g. School Versus Number of	Selling Price Per	Cost of Producing /Delivering	Number of Units	Gross Profit	% Contribution to Total
(Amount in INR) Product/	Product/ Service	State the Unit (E.g. School Versus Number of	Selling Price Per	Cost of Producing /Delivering	Number of Units	Gross Profit	% Contribution to Total

Please highlight all the assumptions while calculating cost of production of one unit	
Indicate the founders' current stake in the company (respond in %).	
Has your enterprise secured capital from the market in the past?	Yes/No



In the box beside each		Equity/Debt	Amount in INR
source of capital, state			
whether the source provided equity or debt	Friends/Family		
and the amount provided	Angel investors		
(in INR). If no funds were received from a source,	Seed Funds		
leave the corresponding box blank.	Business plan competitions		
	Fellowships		
	Incubators		
	Foundations/Grant-makers		
	Development finance institutions		
	Banks		
	Venture Debt		
	Impact or Social Investment Funds		
	Commercial Venture Capital or Private Equity Funds		
Are you looking to raise capital from the market for your enterprise over the next year?	Yes/No		
If yes, indicate the nature and the amount of capital you are seeking to raise for your enterprise? (Amount in INR)	Debt: Amount and Sources Equity: Amount and Sources		
Indicate how you would utilize the capital infusion (described above) in your business.	250 Word Limit		



What is your revenue estimation for next 3 years? (Projections in INR and in '000)			
	INR Lakhs FY 2013-2014	INR Lakhs FY 2014-2015	INR Lakhs FY 2015-2016
Total Income			
Total Expenses (Please include fixed and variable costs)			
EBITDA			
Profit After Tax			
Please indicate all assumptions made while calculating the projections in the previous question.	250 Word Limit		
Describe 3 strategies to help achieve your growth targets for the next 18 months. (Include no. of additional centers, distribution channels, assets, geographic expansion, promotional plan, etc.)	250 Word Limit		

Section 7 - Additional Information

Has your enterprise won any award or recognition?	Yes/No			
If yes, please describe the award/recognition	Award/Recognition 1	Name	Date (MM/YYYY)	Benefits Received (Cash, Technical Assistance, Investment, etc.)
	Award/Recognition 2			



Has your enterprise received incubation support or attended an accelerator program?	Yes/No			
Please describe the support received		Name of the incubator/accelerator	Duration	Benefits Received (Grants, Technical Assistance, Investment, etc)
	Incubator/Accelerator 1			
	Incubator/Accelerator 2			
	Incubator/Accelerator 3			
How did you hear about the Sankalp Awards?	 Sankalp Forum Website Intellecap Website Call from the Sankalp Team/Intellecap Friend or Colleague Sankalp Alumni Network Sankalp Enterprise Workshops or Networking Events Social Media - Facebook, Twitter, LinkedIn, etc. Other Media - Newspapers, Magazines, etc. Other (Please Describe)			
	Thank You	for Applyi	ng	

*Please note this word document form is for your reference only. You may save this form on your computer and use it to draft your answers. However, only submissions via the online form will be accepted. The online form can be found at <u>bit.ly/SankalpAwards</u>.