

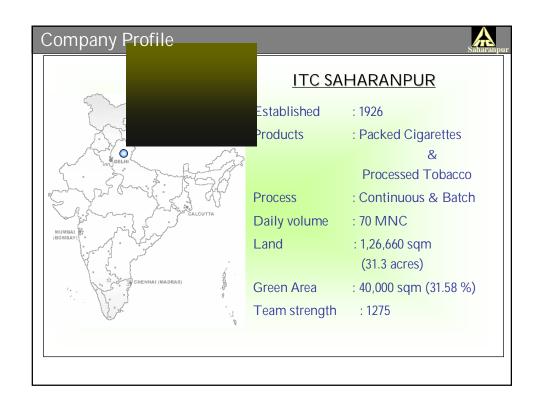
Excellence in Water Management - 2009

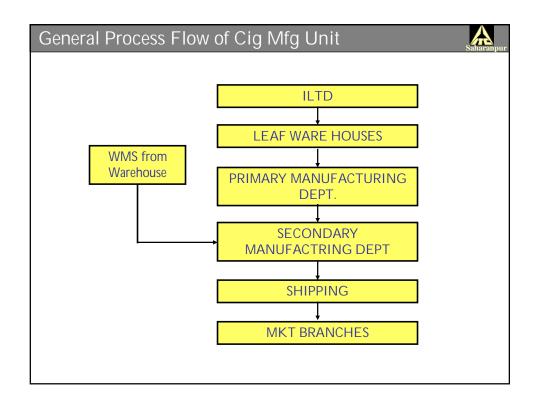


Enduring Value For the Nation. For the Shareholder

ITC Ltd. Saharanpur Team Gyanesh Pathak Shivam Srivastava







ITC Triple Bottom Line Philosophy



- q Economic Growth
- q Environmental Growth
- q Social Growth

ITC

- ∨ A Carbon positive Third year in a row
- ∨ A water Positive Six year in a row
- ∨ Close to Zero Solid waste discharge

Water Conservation Policy



ITC's corporate strategy on water comprises:

1. Conservation, Audits and Benchmarking -

To achieve the lowest specific water consumption (water per unit of production).

2. Zero Waste Water Discharge -

Treating and recycling all wastewater, thereby not only reducing fresh water intake but also preventing pollution of fresh water resources.

3. Creating Positive Footprint -

Through rainwater harvesting, both at the Company premises and through relevant watershed projects.

Global Best in Specific Water Consumption



Specific Water	National Benchmark	International Benchmark			
Consumption	ITC Munger: 5.18	British American Tobacco			
(KL/MNC eq)	ITC Banglore: 4.19	average specific water consumption of 4.73/ million cigarettes. (British American			
	ITC Saharanpur: 4.27	Tobacco - Sustainability Report 2008)			
	GPI Ghaziabad 7.95	, 2000)			

Water Saving Projects



Reuse of Treated water for reducing water consumption

∨ Landscape irrigation (Saving - 13650 KL/Year) –

ZERO WATER DISCHARGE





∨ Toilet flushing (Saving - 2100 KL/Year)

Water Saving Projects



ETP treated effluent network to Residential Area

- ∨ Extension of treated effluent in residential area for irrigation
- ∨ Total area covered 13 Acres
- Quick coupling valves to avoid inadvertent use



Rain Water Harvesting

- ∨ Magnitude of work : 37 recharge pits with a Capacity 625 Ltr./ minute
- ∨ bores of 90 ft depth,
- ∨ Roof top area for runoff generation : 31000 sqm
- ∨ Rainwater harvested : 17492 KL

Investment: 60 Lacs



Water Saving Projects – Innovative project



Cold Plasma Unit in place of wet scrubbers to reduce odor & water consumption

Need

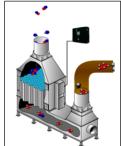
- ∨ Poor efficiency of scrubbers
- Commitment towards outside community
- ∨ Scrubbers water consumption 15 KI of water per day.

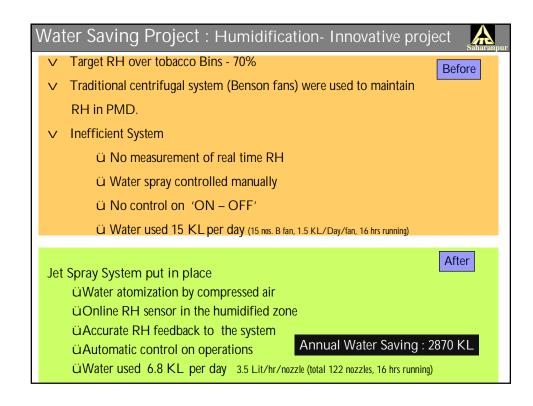
Renefits

- ∨ Complete elimination of water requirement for treating
- ∨ wet exhaust from PMD.
- ∨ Reduction in energy consumption
- ∨ Reduction in odour levels –11000 EOU/cu.m to 2250 EOU/cu.m (85%).
- ∨ Odor measurement standard : EN 13275

Investment: Rs. 500 Lacs







Water Saving Project Sensor Controlled Taps & Flush



- ∨ Domestic use of water constitutes approx 50% of total
- Consumption points basically at Hygiene facilities
- V Losses due
 - ü High human intervention
 - ü Irresponsible behaviour / Low water awareness
- Sensor controlled taps installed at wash basins & urinals to eliminate human intervention

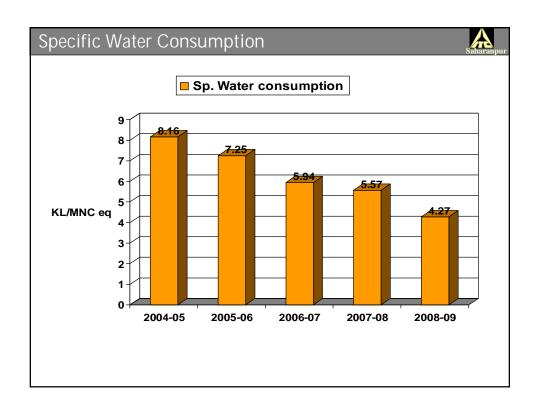






Annual water saving: 175 m³

List of Water Conservation Projects implemented during April 2006 - March 2009									
SI No	Title of Water Saving project implemented	Year of Implement ation	Annua Sav	l Water ings	Invest. Made	Payback Period (Months)			
DE 1910			W ₃	Rs.	Rs. Lakhs	- raybask remod (months)			
1	Water efficient humidification system -PMD	2006-07	2870		50	NA			
	Use of waterless urinals -Admin	2006-07	70		0.5	NA			
	Use of sensor based taps and urinals.	2006-07	35		1.5	NA			
4	Use of foot operated taps	2006-07	70			NA			
	Landscape irrigation	2006-07	13650	13650		NA			
	Toilet flushing - ETP treated water - PMO and SMD toilets.	2007-08	2100	2100		NA			
7	Installation of cold plasma instead of wet scrubbers.	2007-08	5250	5250	500	NA			
8	Conversion of air washers to AHUs	2008-09	7000	7000	21.8	NA			
	TOTAL		31045	31045	609.1	NA			
	Rain water harvesting -roof top	2007-08	17492	17492	60	Using for Recharging 37 nos under ground oits			



Water Conservation - Methodology



- § Energy & Water Policy
- § Monitoring & Reports
 - § Daily monitoring & Reporting,
 - § Monthly Reporting
- § Energy & Water Team
 - § All group of employees, manager & senior management
 - § Monthly Meeting
 - § Idea generation and Implementation
 - § Awareness campaign Poster, Slogans and suggestion competition
 - § Reward system
 - §Six sigma and Lean approach for identifying energy projects
 - § Energy & Water targets are linked with individuals KRAs

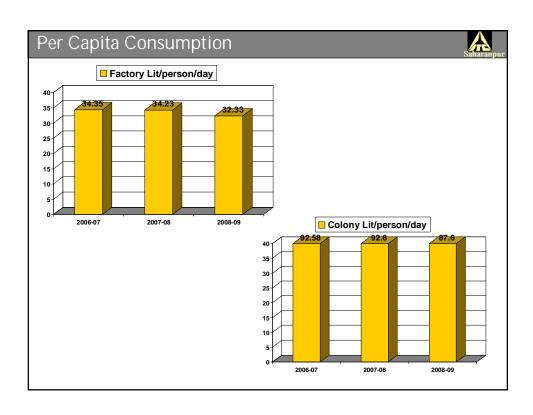
lanc	e @ ITC Saharanpur	
	Overall Water Balance - 08-0)9
S.No	Location of Measurement	Water Consumption (KLD)
1	Raw water intake from borewells	292
2	Raw water distribution	
2A	Domestic user (43% of total)	125.31
	Admin block	1.62
	Canteen	16.30
	SMD toilets	42.02
	Out Side factory/G-House	20.01
	Toilets Flush	1.18
	PMD toilets	8.92
	Shipping / Wearhouse / Excise / Engg. Stores	35.26
2B	Industrial Cooling (40% of total)	115.29
	Vaccum / Blower / Compressor	3.34
	Vaccum / Blower / Compressor (Soft water)	3.19
	Air washer SMD (3 & 4)	0.25
	Air washer CTS 5 & 6 -SMD 1 & 2	0.64
	DM water	43.59
	AC cooling tower	36.32
	DG cooling tower	27.95
2C	Process Water (10% of total)	28.91
	Process cleaning	6.95
	PMD process	21.43
	Dust and odour	0.53
3	Total Water Consumption(2A+2B+2C)	269.51
4	Unmetered users (7% of total)	22.85

Water Conservation - Methodology





- Water Meters installed to keep track of consumption at various points(approx 28).
- High degree of precision Woltex model meters installed recommended by UPPCB.
- Piezometer installed to get the level of water in ground on monthly basis.



Immediate Future Project : 2010-11



Reduction in Specific Water Consumption

- Reduction in water wastage 100% water metering in factory & colony
- ✓ RO System instead of DM plant for Boiler Feed

 3120 KL/Yr

 3120 KL/Yr
- RO plant for ETP treated water for further usage in Cooling Tower make up
 14000 KL/Yr
- Utilization of residential colony domestic waste water to ETP
- Rain Water Harvesting Colony Area

Projects Targeting Anti Pollution Drives



- § Use of Solar Hot Water System 3000 L/day 33488 Kwhr
- § Ozonation Plant installed at Cooling Tower for reduction in chemical consumption and addressing problem of Legionella presence in Cooling Tower water















Bed preparation for Decomposition of organic waste



Organic Manure fin packing for sale

) 	ojects Targetir	ng Ar	nti F	Polli	utic	on D	rive	es.				Sahara
SI No	Title of Energy Saving project implemented	Year of Implementati	Source	kwh	mwh	factor (Tons/Mwh)	TONS (Fuel)	TJ	CO2 Savings (Tons)	Total Annual Savings	Investme nt Made	Payback Years
		on		ANNUAL SAVINGS POTENTIAL						(Rs.in Million)	(Rs.in Million)	
1	Changing of Screw chiller in place of VAM for HVAC	2006-07	HSD				185.25	7.48	579.27	3.5	16	4.6
2	Earth air Tunnel for cooling the AHU air	2006-07	G P	3037.4 12149.6			0.7487191	0.03	2.04	0.077	0.75	9.7
3	Lighting - Energy Saver, Electronic Ballast, Timers	2007-08	G	34800	12.1496	1.085	8.5782	0.30	13.18	0.882 - 2.18 - 1.6	0.4 35 7.7	0.5 16.1 4.8
	and OS	2007 00	P	174000	174	1.085			188.79			
4	950 TR Energy efficient AHUs in place of old 648 TR AHUs	2007-08	G P	86000 344000	344	1.085	21.199	0.75	55.39 373.24			
- 1	Screw Compressors (303 CFM and 674 CFM) in		G	19200	344	1.005	4.7328	0.17	12.37			
	place of reciprocating compressor	2007-08	P	76800	76.8	1.085			83.33			
	Energy efficient borewell pumps	2007-08	G	3380			0.83317	0.03	2.18	0.086	0.31	3.6
	Energy erricient boreweit pumps	2007-08	Р	13520	13.52	1.085			14.67		0.31	
7	Rotary UPS air conditioning	2007-08	G	18200			4.4863	0.16	11.72	0.461	0.01	0.0
	· -		P	72800	72.8	1.085			78.99			
_	6 TPH Boiler in place of old 4 TPH Ultrasonic Humidifier for Cut Tobacco Storage	2008-09	FO G	127680			76 31,47312	1.11	237.65 85.56	2.736	5	0.4
9	Ultrasonic Humidifier for Cut I obacco Storage	2008-09	G D	328320	328.32	1.085	31.4/312	1.11	356.23		1.05	
	Replacement of 1x40 w tube with electronics ballast		G	3863.16	320.32	1.003	0.9522689	0.03	2.59	0.082782	0.18	2.2
		2008-09	P	9933.84	9.93384	1.085	017022007	0100	10.78			
11	Replacement of 1x40 w tube with 2x11 watt CFL	2008-09	G	1890			0.465885	0.02	1.27	0.01575	0.005	0.3
11	Replacement of 1x40 w tube with 2x11 watt CFL	2008-09	P	735	0.735	1.085			0.80			
12	Replacement of 2x40 w tube with electronics	2008-09	G	32628.96			8.0430386	0.28	21.87	0.271908	0.77	2.8 0.1 1.2
_	ballast		P	12689.04	12.68904	1.085			13.77			
13	Replacement of 2x40 w tube with 2x11 watt CFL	2008-09	G P	7030.8 2734.2	2.7342	1.085	1.7330922	0.06	4.71 2.97			
_			G	1335.6	2.7342	1.085	0.3292254	0.01	0.90			
14	Replacement of 80 watt Ex fan with 36 watt Fan	2008-09	P	519.4	0.5194	1.085	0.3272234	0.01	0.56			
	Replacement of 150 Watt Lamp with 45 CFL in MPH Hall	2008-09	G	4445.28			1.0957615	0.04	2.98	0.037044	0.012	0.3
15			P	1728.72	1.72872	1.085			1.88			
16	Replacement of 150 Watt Lamp with 15 CFL in MPH Hall	2008-09	G	4490.64	1.72072	1.003	1.1069428	0.04	3.01	0.037422	0.009	0.2
			P	1746.36	1,74636	1.085			1.89			
17	Improvement og DG set power factor from 0.82 to 0.95	2008-09		17600	17.6	1.085	4.3384	0.15	11.79	0.1056	Nil	Process Improveme nt
18	Installation of accupancy sensors in toilets	2008-09	G	4236.48			1.0442923	0.04	2.84	0.035304	0.052	1.5
	' '	2008-09	P	1647.52	1.64752	1.085			1.79		0.052	
19	Reduction of distribution losses on account of	2008-09	G	26130.96			6.4412816	0.23	17.51	0.217758	0.08	0.4
	power factor improvement at MCC level		Р	10162.04	10.16204	1.085			11.03			
	eduction in SMD compresed air energy onsumption	2008-09	G	49456.8			12.191101	0.43	33.14	0.41214	0	0.0
			P G	19233.2 26763.84	19.2332	1.085	6.5972866	0.23	20.87		-	+
	Activation of VFD on SMD CDRF 1		G P	10408.16	10.40816	1.085	0.5972866	0.23	17.94		0.03	0.1
_	(g): Generated			10-00.10	10.40016	1.000	I		2315.17	16.07	67.38	
	(p) : Purchased							_	2313.17	10.07	07.30	

Vendor & Associate involvement in Water Conservation



- ∨Water Audit in 2006 CII
- ∨ Preliminary Water Audit by CII in 2009
- ✓ Association of vendors in water saving projects AOS Systems,
 Jaquar, Hindware & Parryware
- \checkmark Water Awareness Training by M/S Thermax

Awareness & Employees Engagement



- Cross functional Water Team formed consisting of employees, supervisors & line managers.
- ∨ Water & Energy Team member monitor water usage pattern for individual area.
- Audit of all water consuming facilities.
- ∨ Knowledge sharing forums detailing use of water in the factory and at home and methods to conserve it.
- ∨ Meter readings taken daily & recorded.
- ∨ Actual & optimum usage parameters established.
- Continuous education to all on water conservation & control on water consumption.
- ∨ Posters on water conservation, water facts, wastage, steps for conserving water etc. displayed.
- ∨ Do's & Don'ts displayed at high water usage points
- ∨ Special issue of the in-house magazine "SOCH" dedicated to water conservation

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Awards & Recognition



- ∨ ISO 9001 & 14001
- ∨ OHSAS 18001
- ∨ British Safety Council 5 star rating and Sword of honor for OHS management & Environment sustainability management
- ∨ RoSPA gold medal award
- ∨ Golden Peacock award for environmental management
- ∨ Greentech Environment and safety gold award
- ∨ CII National Energy Management Award & overall best Presentation Award
- ∨ CII National Water Management Award



Thank You !!!