



Job Position: Senior Manager -Ecosystem Engagement & Government Partnerships

About Arghyam

Arghyam is a registered public charitable foundation that has been working on safe and sustainable water for the last 18 years. It has 2 focus areas of intervention in water – water sustainability and water quality. Both the areas have built up momentum and created significant impact. But the need is to do much quicker, cheaper and better. The big thinkers, and the best minds are coming together to transform the way change can happen in the social sector. This is the beginning of a transformational journey and you now have a chance to actively shape its evolution and Arghyam's vision - **Safe sustainable water for all.**

The foremost challenge to humanity today, climate change, manifests itself as extreme water events. Arghyam is seeding societal thinking approach to enable the collaboration of ecosystem players to access knowledge, data and services to solve water security challenges at their own scale and context. This new approach is disrupting the way we think about how social welfare organizations bring about change at scale. It seeks to empower the community members and front line to understand and solve for the water issues, the CSO's to build capacities and solve the water challenges working closely with the communities, the government which understands the imminent water crisis and is endorsing large community focussed water programs, the academia for research and the Funders who are playing a critical role in gap funding the needs of the ecosystem.

This approach will help the ecosystem actor to focus on solving the water problem while leveraging the technology to perform their work more effectively, efficiently, with higher visibility and accountability.

About the Position

Arghyam is seeking an enthusiastic, passionate, and proactive leader to spearhead our efforts in shaping the national water agenda by engaging with senior government officials across ministries. In this pivotal role, you will drive our mission to influence policy, programs, and investments to create an enabling environment for solving India's water security challenges. Your primary focus will be on building and nurturing ecosystem partnerships that involve a diverse array of stakeholders, including government entities, civil society organizations, subject-matter experts, funders, and others. Together, we will identify common ground and co-create scalable solutions to address the pressing water-related issues.

Role of the Senior Manager - Ecosystem Engagement and Government Partnerships at Arghyam As the Senior Manager for Ecosystem Engagement and Government Partnerships at Arghyam, your responsibilities will include:

1. **High-Level Stakeholder Engagement:** Initiate and participate in high-level dialogues with government stakeholders and partners, fostering collaborative relationships.
2. **Strategic Partnerships:** Identify and cultivate long-term strategic partnerships with key stakeholders, including government bodies, civil society organizations, experts, and funders.
3. **Thought Leadership:** Play a pivotal role in guiding Arghyam's thought leadership across multiple sectors, ensuring we are shaping discussions and initiatives are at the forefront of discussions.
4. **Policy Influence:** Strategically influence national and state policies, programs, and investments to enhance water security in India.
5. **Collaborative Approach:** Bring a collaborative approach to your work, effectively navigating diverse stakeholder objectives and viewpoints to achieve consensus. Continuously network with all stakeholders within the ecosystem to stay informed about trends, challenges, and opportunities, while demonstrating care and empathy.
6. **Communication:** Act as the face of Arghyam at various national and state-level platforms. Strong public speaking and storytelling abilities.

Skills

To excel in this role, you should possess the following skills:

- **Stakeholder Management:** Competence in managing relationships with government officials, civil society leaders, and other key partners.
- **Critical Thinking:** Proficiency in spotting commonalities and abstracting conversations to identify innovative solutions.
- **Strong Systems Thinking:** An ability to understand and foresee interdependencies, reinforcing and countervailing forces
- **Policy and Governance Expertise:** A deep understanding of policy, advocacy, and governance, with a proven ability to develop strategies for driving national impact.
- **Collaborative and Adaptable Mindset:** A mindset rooted in collaboration, tenacity, and leadership, with the ability to foster cooperation among diverse stakeholders. The capacity to navigate ambiguity and uncertainty, adapting strategies as needed to address evolving challenges

Qualifications

- **Experience:** A minimum of 10-15 years of experience in building partnerships, with a significant portion of this experience in the not-for-profit sector.
- **Education:** A Master's degree or equivalent in public policy, journalism, international relations, public administration, or a related field.
- **Water Sector:** Familiarity with the water sector is an advantageous asset, but a passion for addressing water security issues is paramount.

Join us in our mission to make a lasting impact on India's water security landscape. Your expertise and dedication will be pivotal in driving positive change and improving the lives of millions.

If you are a dynamic leader committed to driving transformational change, we encourage you to apply for this role and be part of our journey towards a water-secure future for all.

Female candidates are strongly encouraged to apply.

Compensation: Competitive and commensurate with experience and abilities.

Location: Delhi

Reporting: Chief Executive Officer

Last Date of Application: 10th November 2023

To apply for this post, please email your updated resume to: jobs@arghyam.org with a mandatory subject line **“Application for the post of Senior Manager -Ecosystem Engagement and Government Partnerships”**