



Job Position: Senior Manager -Ecosystem Engagement & Government Partnerships

About Arghyam

Arghyam is a registered public charitable foundation that has been working on safe and sustainable water for the last 15 years. It has 2 focus areas of intervention in water – groundwater sustainability and water quality. Both the areas have built up momentum and created significant impact. But the need is to do much, much more- quicker, cheaper and better. This new approach, disrupting the way we think about how social welfare organizations bring about change, at scale. The big thinkers, and the best minds are coming together to transform the way change can happen in social sector. This is the beginning of a transformational journey and you now have a chance to actively shape its evolution and Arghyam's mission.

This will be a collaborative effort and is the foundation for our societal thinking approach to enable the ecosystem players (Community members, Civil Society organizations, Government, Research organizations and Funders) to access knowledge, data and services. It seeks to empower the community members and front line to understand and solve for the water issues, the CSO's who work closely with the community members to build capacities at various levels, the government which understands the imminent water crisis and is endorsing large community focussed water programs, the academia for research and the Funders who are playing a critical role in gap funding the needs of the ecosystem.

This approach will help them focus on solving the water problem locally while leveraging the technology to perform their work more effectively, efficiently, with higher visibility and accountability.

About the Position

Arghyam is looking for a motivated, passionate and hands on leader to work with actors in the water ecosystem to enable the scale of solutions to solve the water crisis imminent climate change in India. She / he will have to work closely with a cross section of actors such as civil society members, Governments, experts, donors, design thinkers and others.

Specifically, the leader is responsible for building engagement and partnerships with the above stakeholders for co-creating solutions and influencing public policies/ programmes and investments to solve water issues at scale through advocacy and communications.

Role of the Senior Manager - Ecosystem Engagement and Government Partnerships at Arghyam

- Engaging and exploring common grounds for partnering with key stakeholders of the water ecosystem- Govt, community service organizations, research institutions, foundations, etc
- Networking, continuously engage with all actors of the ecosystem to be aware of trends, challenges, risks and opportunities.
- Bring a mindset of collaboration, tenacity and leadership
- Identify possibilities and lead areas of collaboration
- Assist in constructing appropriate contracts/MoU's with partners for engagement
- Awareness raising, continuous education and storytelling on ecosystem activity
- Show visible care and empathy for the development and progress of communities

Skills and Qualifications

- Ability to navigate ambiguity and uncertainty
- Ability to spot commonalities and abstract conversations and keep the organization informed
- Systems thinking and negotiation skills, facilitation and presentation skills, public speaking and storytelling
- Relationship management with Senior Government officials and Civil Society Leaders
- Master's degree or equivalent in public policy, journalism, international relations, public administration or related field.
- Minimum 8-10 years partnership building experience, at least some of this in the not for profit sector
- Understanding of the water sector is a bonus
- Willingness to travel extensively

Female candidates are strongly encouraged to apply.

Compensation: Competitive and commensurate with experience and abilities.

Location: Delhi

Reporting: Chief Executive Officer

Last Date of Application: 25th September 2023

To apply for this post, please email your updated resume to: jobs@arghyam.org with a mandatory subject line "**Application for the post of Senior Manager -Ecosystem Engagement and Government Partnerships**"